

**Audit Measurement of Crisis Communication Preparedness across Different Branches
of Government – Sharing Experiences Gained in Finland**

Marita Vos, University of Jyväskylä, Finland

Petri Kekäle, Prime-Minister's Office, Helsinki, Finland

Aino Ruggiero, University of Jyväskylä, Finland

Pauliina Palttala, University of Jyväskylä, Finland

Abstract

An audit measurement of crisis communication preparedness was conducted for 67 organizations, mainly on the national level, in Finland. This unique project was one of the ways to implement new crisis communication regulations getting into force a year earlier. Its purpose was to strengthen central government communication in incidents and emergencies. The audit consisted of a digital survey in the participating organizations and a reflection meeting on the level of each of the 14 branches involved. The indicators were customized taking the crisis communication scorecard, developed in an international project, as a basis. In addition, several meetings were arranged to facilitate related interorganizational learning and exchange of practices. The findings showed diversity across the different branches of government and led to an exchange of practices. The evaluation of the measurement tool confirmed that it had been good to include reputation issues in the indicators for the national government level, as crises are diverse and can be initiated by reputation issues, or emergencies may also bring up reputation issues.

Keywords: crisis communication, audit, performance indicators, emergency management.

Introduction

Performance measurement has been utilized before, but a broad measurement applied to crisis communication on the national level has not been reported before. The research builds on work done in an earlier project ‘Developing a Crisis Communication Scorecard’, supported by EU funding¹. The research consortium for this project had been led by a Finnish team, and Finnish experts had been represented in its Advisory Board. The project delivered an online tool for the evaluation of emergency crisis communication by public organizations before, during and after a crisis. The complete tool is available as a free download (www.crisiscommunication.fi/criscomscore).

The indicators of the crisis communication scorecard were taken as a starting point. The indicators were customized to suit a benchmark among 67 Finnish governmental organizations, implemented in 2014. The initiative was taken by the Prime-Minister’s Office with crisis communication representatives of the organizations involved, following new state regulations for crisis communication in Finland² that aim at strengthening central government communication in incidents and emergencies.

The need for communication to prevent, help prepare for and mitigate crises has been often stipulated and there is a high awareness that communication activities need to be integrated in crisis management (Palttala et al., 2012). The crisis communication scorecard is a tool to turn this awareness into action. It builds on the ‘Crisis and Emergency Risk Communication Model’ (Reynolds & Seeger, 2005; Veil et al., 2008), defining communication tasks for all of the different phases of risk and crisis management. The use of the tool has been suggested to enhance understanding of the role of communication and the need to integrate it in crisis management (Pattala & Vos, 2011).

The tool has various quality indicators that clarify the aims of crisis communication in the respective crisis phases (Vos et al., 2011). Project research for the crisis communication scorecard demonstrated points of attention, for example, the importance of connecting with

¹ EU funded project CrisComScore 2008-2011 (FP7-217889).

² Central Government Communications in Incidents and Emergencies 2013, Prime-Minister’s Office, see <http://vnk.fi/en/communications-in-incidents-and-emergencies> and http://vnk.fi/documents/10616/1093242/M0313_Central+Government+Communications+in+Incidents+and+Emergencies.pdf/

media-consumption habits (Harro-Loit et al., 2012), that were included in an audit measurement. A follow-up project on public empowerment that also served as inspiration, underlined the importance of including publics in crisis management and acknowledging their diversity (Linnell et al., 2015). In this way, insights from studies and available literature were linked to crisis phases and stakeholder groups, and further analyzed to provide a basis for the indicators (Palttala & Vos, 2012).

The methodology proposed for the audit was inspired by self-assessment principles of the European Foundation for Quality Management (Ahaus & Diepman, 2002), and by scorecard measurement as proposed by Kaplan and Norton (2001, 2006). Following the approach of strategy maps (Kaplan & Norton, 2004), a strategy map to clarify the strategic contribution of communication to crisis management was developed (see Palttala & Vos, 2012). Scorecards have been developed for various areas, such as, disaster management (Moe et al., 2007), corporate communication (Hering et al., 2004; Vos & Schoemaker, 2004) and municipality communication (Vos, 2009), but also organizational functions such as human resources (Becker et al., 2001) and marketing (Peelen et al., 2000).

The aim of the crisis communication scorecard is to identify strong and weak aspects to help improve the quality of crisis communication in emergencies (Palttala & Vos, 2011). The users of this earlier general scorecard are public organizations in Europe, such as rescue organizations. This measurement tool was now customized to better suit national organizations in the Finnish context by including the new government regulations in the indicators and phrasing the indicators in the national language. The research questions focused on identifying strong and weak points, as well as opportunities for interorganizational learning.

The tool brings together indicators that represent insights gained in previous research and practice. However, as all crises differ and evolve over time, it is even more important that the tool supports reflection and discussion among experts involved, for example, on how to monitor citizen views during evolving crises. Monitoring includes social media interaction which shows public perceptions and reactions to communication by authorities, such as issues risen by people and effects of warning messages (Ruggiero & Vos, 2014). Although there are models explaining what makes issues grow in social media during crises (e.g. Zhang & Vos,

2015), the unpredictable process along which crises evolve also calls for improvisation by communication experts (Falkheimer & Heide, 2010). Monitoring and improvisation go hand in hand during the process of communication strategy making (Ruggiero, 2016). As complex crises call for cooperation among various organizations and public groups (Helsloot, 2008), this requires joint learning. Thus, safety is a coproduction that benefits from learning opportunities (Palttala & Vos, 2011), such as offered by the scorecard tool developed here.

Method

The structure of the customized measurement tool was formed by four phases of crisis management (preparedness; warning; response; reconstruction and evaluation). In each phase there were three sections related to different stakeholder groups (citizens, media, and organizational network). For each phase tasks were identified that, next, were specified per stakeholder group in quality indicators. Moreover, an explanation of the indicator was added. In total, there were 24 communication tasks identified, that were measured by 55 indicators. The language of the tool was Finnish.

An example of a topic and one of its indicators follows (translated).

Task 1.2: Communication in the organisation and in the response network

Indicator 1.2.1: The responsibilities and tasks of communication experts in relation to response management in the organisation and within the response network are clearly laid down.

Explanation: Communication is an integral part of crisis management. The responsibilities of communication experts are clear and known to all actors. They collaborate with others in the administrative sectors.

The customization and implementation of the measurement was done by the researchers and a steering group chaired by the Prime Minister's Office. Crisis communication experts, representing all 14 government branches involved, were consulted several times in the process. In addition, there were seminars for representatives of the 67 organizations, i.e. a kick-off meeting, an intermediate results meeting and a concluding conference.

The indicators were answered by the respondents in the form of a digital survey. Most of the questions were scale questions 1-5 (1= This is not taken cognizance of; 2= Its importance has

been recognized, but hardly any action has been undertaken; 3= We act on this to some extent but not systematically; 4= This is to a large extent a systematic part of the action; 5= This is fully a systematic part of the action; 0= Do not know, or this indicator is not relevant for our organization, not included in averages).

The 67 organizations were part of 14 branches (e.g. Education and culture, consisting of the related ministry and other authorities. The contact person of each branche invited respondents of the different organizations that formed the branche. There were 421 people invited, including communication and preparedness officers, as well as general managers. The invitation to the questionnaire was repeated once. The response rate was 60%. The total number of respondents was 253, of which 46 were representatives of ministries and 207 of other authorities (e.g. food safety authority or customs).

Each branche received a table of results per question and per organization. A reflection meeting was arranged in each branche to comment and compare the results of the organizations forming the branche, using a questionnaire form with open questions. This also asked for development proposals and needed support or collaboration among branches.

Next, the quantitative results of the survey were used by the researchers for a comparison of the different branches, using Digium and SPSS to construct tables and graphs showing average results (color-coded tables, bar diagrams and semantic differential graphs). This was added to by the qualitative results of the questionnaire, using thematic analysis to group answers and select clarifying quotes. Results and opportunities for inter-organizational learning were discussed in a meeting leading to an exchange of experiences. Finally, the report was presented and commented with a view on further development.

Findings

The overall results per crisis phase were higher for the indicators of the preparedness phase (3.48) and early warning (3.46), and lower for response phase (3.29) and the phase of reconstruction and evaluation (3.36). This indicates that arranging facilities and ways of working had received much attention following the new regulations.

The average results for media relations (3.69) were higher than those for crisis-related communication within the government organizations (3.51), and those were again higher than the averages for interaction with citizens (3.36). This indicated that ways of working with news media in emergencies were considered well established, and so was internal communication, while direct interaction with citizens may need more attention, differing between the branches. Color-coded tables and bar diagrams showed differences for the branches to facilitate exchange of experiences.

A top three of indicators that were assessed high was provided (up to date media contacts, availability of leaders and experts for news media, monitoring news media content), and similarly indicators that were in general assessed relatively low (monitoring the effect of warning messages, regular measures of public information needs and risk perception, monitoring and analysis).

The qualitative research, including open questions for reflection per branche, yielded a ranking of strengths (e.g. clearly defined communication responsibilities, and starting crisis communication mode fast), topics to further explore (e.g. inter-sectoral exercises with stakeholder involvement) and opportunities for inter-organizational learning (e.g. further exchange of practices across borders).

Discussion and Conclusions

The results indicate that press relations practices were relatively well established, and that coordination had been emphasized following the new state regulations. The discussion underlined the importance of communication being involved in the forming of the situational picture and included in the crisis management throughout all crisis phases. The latter fits in with the process approach of the Crisis and Emergency Risk Communication Model (Reynolds & Seeger, 2005; Veil et al., 2008), that also emphasizes the importance of communication throughout a crisis.

Reflection led to a useful exchange of experiences, exploring possibilities for shared facilities, training and pooling of resources to be prepared for possible bigger crises. There was discussion on how the national government level could strengthen communication with citizens, considering the responsibilities of other governmental levels in crisis situations.

Changes in communication practices over time need consideration as, for example, social media interaction is not yet much used in crisis situations in the country but this may change in new crisis situations. The latter was also a good example of diversity, as some branches already had gained much experience with this. In the scholarly literature it has been noted that, concerning active social media policies, in many organizations there is room for improvement (e.g. Coombs & Holladay, 2012; Coombs et al., 2015). Although providing information and clear instructions for citizens is important in crisis situations (Sellnow, 2015), especially listening to citizen views and concerns is underused (Macnamara, 2016). Social media offer many possibilities to do so (Wright and Hinson, 2009).

The evaluation of the measurement tool confirmed that it had been good to include reputation issues in the indicators for the national government level, as crises are diverse and can be initiated by reputation issues, or emergencies may also bring up reputation issues (Vos, 2017). The tool helped to make quality criteria and their assessment concrete, but one should note that there always is a story behind the numbers. It was suggested that a benchmark measurement could be done once in three years, in the meantime being supplemented with work within the branches and after-crisis evaluations using the indicators.

As a limitation of such measurements it should be noted, that a process like this needs strong commitment and an open culture of learning. In this case the preconditions were covered, but this cannot be assumed in all cases as a benchmark is a sensitive matter and thus the outcomes may be difficult to compare. For example, a high level of ambition may lead to lower self-assessment. It would be recommended to supplement self-assessment with other measures such as external assessment.

Where the preconditions of commitment and an open culture of learning are met, the process can be a motivating experience and help implement crisis communication regulations. Customization of the measurement tool will be needed in many cases, and for this purpose the original crisis communication scorecard is freely available online. The measurement is not a goal in itself; rather it is seen as a way to support reflection and invite to organizational learning.

References

- Ahaus, C. & Diepman, F. (ed.) (2002). *Balanced scorecard & Model Nederlandse kwaliteit*, Deventer: Kluwer.
- Becker, B., Huselid, M., & Ulrich, D. (2001). *The HR-Scorecard; Linking People, Strategy and Performance*. Boston: Harvard Business School Press.
- Coombs, W. T. & Holladay, J. S. (2012), The paracrisis: The challenges created by publicly managing crisis prevention. *Public Relations Review*, 38(3), 408-415.
- Coombs, W. T., Falkheimer, J., Heide, M. & Young, P. (2015), *Strategic Communication, Social Media and Democracy: The Challenge of the Digital Naturals*, Routledge, London.
- Falkheimer, J. & Heide, M. (2010). On Dropping the Tools: From Planning to Improvisation. In Coombs, T. W. & Holladay, S. J., *The Handbook of Crisis Communication*. Chichester: Blackwell Publishing, 511–526.
- Harro-Loit, H., Kiisel, M., & Vihalemm, T. (2012). Citizens' response patterns to warning messages, *Journal of Crisis and Contingences Management*, 20(1), 13-25.
- Helsloot, I. (2008). Coordination is a prerequisite for good collaboration, isn't it?, *Journal of Contingencies and Crisis Management*, 16(4), 173-176.
- Hering R., Schuppener, B., & Sommerhalder, M. (2004). *Die Communication Scorecard: Eine Neue Methode des Kommunikationsmanagements*. Bern: Haupt.
- Kaplan, R., & Norton, D. (2001). *The strategy-focused organisation*. Boston: Harvard Business School Press.
- Kaplan, R., & Norton, D. (2004). *Strategy Maps: Converting Intangible Assets into Tangible Outcomes*. Boston: Harvard Business School Press.
- Kaplan, R., & Norton, D. (2006). *Alignment – Using the balanced scorecard to create corporate synergies*, Boston: Harvard Business School Press.
- Linnell, M., Johansson, C., Olofsson, A., Wall, E. & Öhman, S. (2015). Enhancing Public Resilience – A Community Approach. *Planet@Risk*, 3(1), 33-44.
- Macnamara, J. (2016). *Organizational listening: The missing essential in public communication*. New York: Peter Lang.
- Moe, T., Gehbauer, F., Senitz, S., & Mueller, M. (2007). Balanced scorecard for natural disaster management projects. *Disaster Prevention and Management*, 16(5), 785-806.

- Palttala, P., Boano, C., Lund, R., & Vos, M. (2012), Communication gaps in disaster management: Perceptions by experts from governmental and non-governmental organizations, *Journal of Contingencies and Crisis Management*, 20(1), 1-12.
- Palttala, P., & Vos, M. (2012). Quality Indicators for Crisis Communication to Support Emergency Management by Public Authorities, *Journal of Contingencies and Crisis Management*, 20(1), 39-51.
- Palttala, M., & Vos, M. (2011). Testing a methodology to improve organizational learning about crisis communication, *Journal of Communication Management*, 15(4), 314-331.
- Peelen, E., Waalewijn, P., & Wijnia, S. (2000), *Marketing Balanced Scorecard*, Samsom, Deventer.
- Reynolds, B., & Seeger, M. (2005). Crisis and emergency risk communication as an integrative model, *Journal of Health Communication*, 10, 43-55.
- Ruggiero, A. (2016). Making communication strategy choices in a fast evolving crisis situation — Results from a table-top discussion on an anthrax scenario. *Social Sciences*, 5(2), 19.
- Ruggiero, A. & Vos, M. (2014). Social media monitoring for crisis communication: process, methods and trends in the scientific literature. *Online Journal of Communication and Media Technologies*, 4(1), 103-130.
- Sellnow, T. L. (2015). Crisis communication. In Cho, H., Reimer, T., & McComas, K. A., *The Sage Handbook of Risk Communication*, 288-301.
- Veil, B., Reynolds, B, Sellnow, T., & Seeger, M. (2008). CERC as a theoretical Framework for Research and Practice, *Health Promotion Practice*, 9(4), 26S-34S.
- Vos, M. (2009). Communication quality and added value: a measurement instrument for municipalities, *Journal of Communication Management*, 13(4), 362-77.
- Vos, M. (2017), *Communication in Turbulent Times: Exploring Issues and Crisis Communication to Enhance Organisational Resilience*. Jyväskylä: Reports from the School of Business and Economics, No 40/2017.
- Vos, M. & Schoemaker, H. (2004). *Accountability of Communication Management: A Balanced Scorecard for Communication Quality*, Amsterdam: Boom.
- Vos, M., Lund, R., Harro-Loit, H., & Reich, Z. (eds, 2011), *Developing a crisis communication scorecard*. Jyväskylä, Studies in Humanities.
- Wright, D. K. & Hinson, M. (2009), An updated look at the impact of social media on public relations practice. *Public Relations Journal*, 3(2), 1-17.



Zhang, B. & Vos, M. (2015). How and why some issues spread fast in social media. *Online Journal of Communication and Media Technologies*, 5(1), 90-113.